

# SAP Global SI Certifications

## October 2018

PUBLIC

# Global Partners

## Total certified consultants & certifications

Partner	Total Certified Individuals	Total Certifications Held
Accenture	3367	4987
Capgemini	2615	3144
IBM	2526	3369
Deloitte	2095	2772
NTT/Intelligence	1732	2196
Atos	1108	1478
TCS	979	1208
Infosys	767	1138
Cognizant	630	753
KPMG	490	570
DXC	417	480
Wipro	293	364
HCL	258	371
TechMahindra	233	253

This table shows the total number of unique certified consultants per Global Partner and the number of certificates held by these individuals. If a consultant holds more than 1 certification, they will only be counted once in the 'Certified Individuals' columns.

# Global Partners

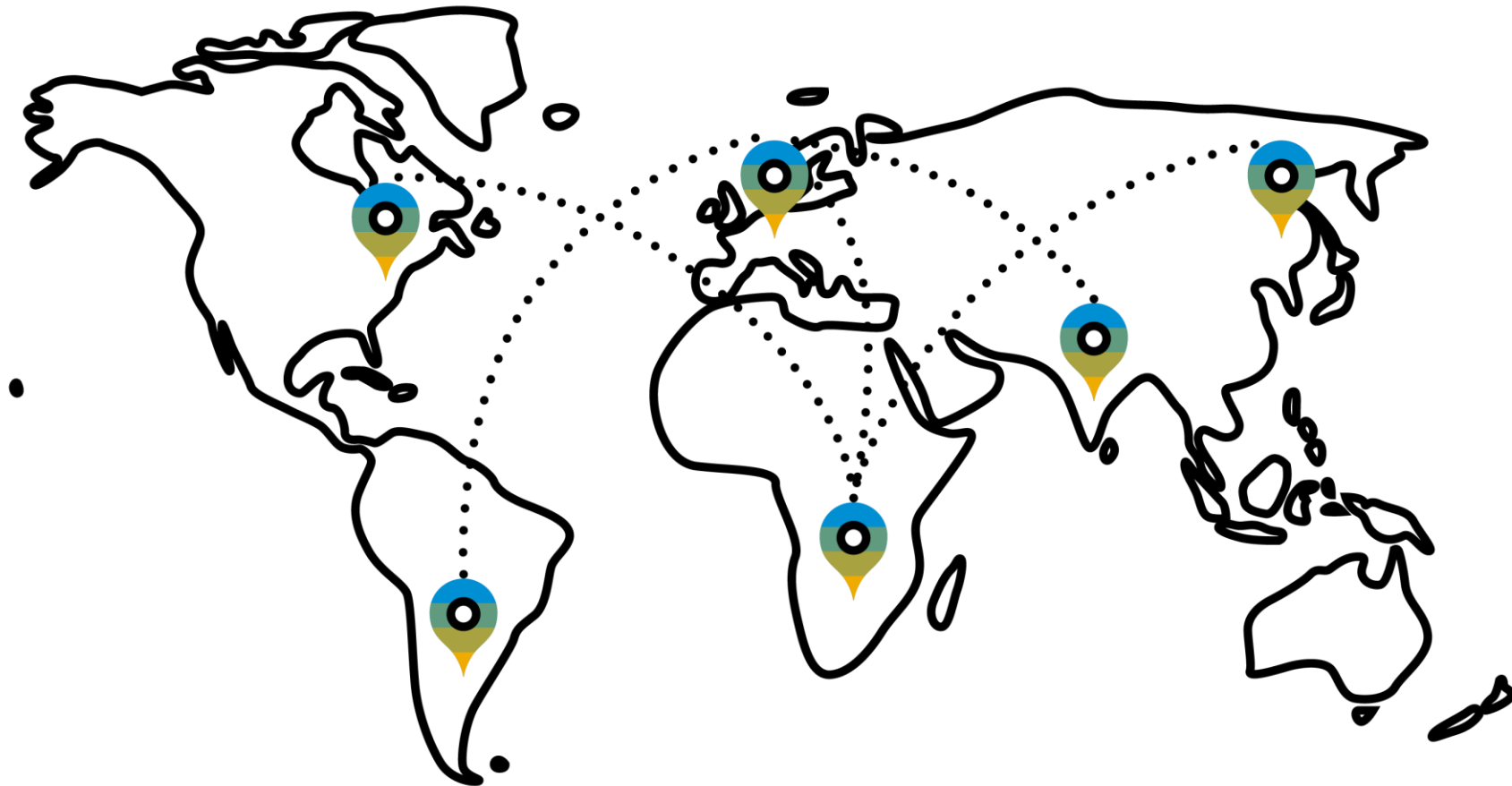
## Total certified consultants by solution area

Partner	C/4HANA		HCM (on-prem)		Industries Procurement		S/4HANA		SAP		Grand Total		Unique Individuals
	Analytics	ERP				Cloud	Cloud	HANA	SuccessFactors	Technology			
Accenture	227	169	711	79	431	68	635	36	177	712	623	<b>3868</b>	3367
IBM	198	118	408	73	537	89	600	36	126	290	322	<b>2797</b>	2526
Capgemini	307	116	402	117	644	31	382	49	156	181	381	<b>2766</b>	2615
Deloitte	88	120	319	38	421	45	278	86	90	435	271	<b>2191</b>	2095
NTT/Intelligence	224	56	257	74	397	19	171	46	99	129	406	<b>1878</b>	1732
Atos	133	55	310	52	260	8	52	3	136	27	258	<b>1294</b>	1108
TCS	69	26	113	38	234	18	49		96	132	241	<b>1016</b>	979
Infosys	85	28	66	22	101	23	85	11	61	161	167	<b>810</b>	767
Cognizant	72	28	63	9	98	9	53	5	146	54	115	<b>652</b>	630
KPMG	27	7	236	16	22	5	131	1	20	11	41	<b>517</b>	490
DXC	35	8	63	15	78	4	48	5	31	14	140	<b>441</b>	417
Wipro	20	36	39	15	52	1	21	7	22	29	60	<b>302</b>	293
HCL	19	10	28	6	55	5	55	12	20	35	35	<b>280</b>	258
TechMahindra	37	4	41	8	83	6	12	1	9	2	37	<b>240</b>	233

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category see the last slide.

# Regional certified consultants



# Global Partners: EMEA based consultants

## Total certified consultants by solution area

Row Labels	C/4HANA			HCM (on-prem)			S/4HANA			Grand Total			Unique Individuals
	Analytics	ERP	Industries	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total	Total		
Capgemini	109	64	188	31	216	19	297	46	54	115	122	<b>1261</b>	1172
Accenture	89	78	137	33	133	32	147	9	97	212	277	<b>1244</b>	1066
NTT/Intelligence	86	25	116	45	175	14	75	17	32	59	201	<b>845</b>	768
Deloitte	36	16	85	17	124	6	63	33	29	60	116	<b>585</b>	549
Atos	53	36	186	17	72	5	18	3	65	11	77	<b>543</b>	399
IBM	55	16	61	17	91	28	82	8	6	39	47	<b>450</b>	406
DXC	7		22	5	34	1	12		4	5	51	<b>141</b>	137
KPMG	16		35	8	8		7		13	5	25	<b>117</b>	101
Cognizant	1	2	1		7	1	9		8	1	1	<b>31</b>	26
Wipro	6	4	3	1	3		1	1	2	2	5	<b>28</b>	26
Infosys	1	2	4		4		5	1			1	<b>18</b>	15
HCL			1	3	2		5	1	1	4		<b>17</b>	14
TCS		1	1			1	1		1	1	4	<b>10</b>	10
TechMahindra									1			<b>1</b>	1

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

# Global Partners: MEE based consultants

## Total certified consultants by solution area

Row Labels	C/4HANA ERP			HCM (on-prem) Industries Procurement			S/4HANA S/4HANA Cloud		SAP HANA SuccessFactors Technology		Grand Total	Unique Individuals	
	Analytics												
Atos	46	11	69	20	91	1	18		28	6	107	<b>397</b>	373
KPMG	11	2	182	6	9	1	101		6	2	4	<b>324</b>	314
IBM	28	32	25	2	30	2	19	4	61	14	105	<b>322</b>	300
NTT/Intelligence	62	15	28	10	45		15	5	24	28	76	<b>308</b>	292
Capgemini	53	4	37	7	67	1	25		6	8	11	<b>219</b>	208
Deloitte	14	1	31	4	23	7	20	4	4	25	17	<b>150</b>	144
Accenture	9	11	15	6	20	3	2			40	9	<b>115</b>	112
Infosys	1	2	1	1	10		20	1	5	5	30	<b>76</b>	69
DXC	9		3	2	11		1		6		11	<b>43</b>	42
Cognizant	3		2	1	6		3		3	2	2	<b>22</b>	21
TCS							1		1			<b>2</b>	2
TechMahindra					2							<b>2</b>	2
HCL									1			<b>1</b>	1

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

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# Global Partners: North America based consultants

## Total certified consultants by solution area

Row Labels	HCO			S/4HANA							Grand Total	Unique Individuals	
	Analytics C/4HANA	ERP	(on-prem) Industries	Procurement	S/4HANA Cloud	SAP HANA	SuccessFactors	Technology					
Deloitte	14	46	168	11	229	16	154	31	38	274	40	<b>1021</b>	994
IBM	35	25	41	14	50	22	334	14	13	76	24	<b>648</b>	616
Accenture	13	11	18	8	14	12	29	3	20	147	47	<b>322</b>	298
Capgemini	13	5	37	29	62		5	3	5	15	7	<b>181</b>	169
NTT/Intelligence	4	1	5		4	2	7	9	2	9	19	<b>62</b>	60
Cognizant	5	1		1	1	1	10	1	9	19	2	<b>50</b>	47
DXC	5		3	2	5	1	12	2	2	1	3	<b>36</b>	34
Infosys	1	1	2		4	1	8	3	6	5	3	<b>34</b>	28
HCL	1	4	3	1	1	1	11	2	1	3	2	<b>30</b>	25
TCS		2	1	1	2	1	2		3	9	3	<b>24</b>	21
Wipro				1	3		3		3	3	2	<b>15</b>	15
KPMG			4		1	1	1			2	1	<b>10</b>	9
TechMahindra					2	1	2	1	1		3	<b>10</b>	9
Atos				1	1		2		1	1		<b>6</b>	5

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

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# Global Partners: APJ based consultants

## Total certified consultants by solution area

Row Labels	C/4HANA			HCM (on-prem)			S/4HANA			SAP HANA SuccessFactors Technology			Grand Total	Unique Individuals
	Analytics	ERP	Industries Procurement	ERP	Industries Procurement	S/4HANA Cloud	S/4HANA Cloud	SAP HANA	SuccessFactors	Technology	Technology			
Accenture	46	68	525	23	236	21	455	24	60	298	277	<b>2033</b>	1739	
Abeam	44	2	715	60	520	32	477	11	28	66	22	<b>1977</b>	1450	
IBM	68	42	272	37	337	33	147	10	44	155	97	<b>1242</b>	1077	
Capgemini	131	43	135	43	287	11	41		90	41	232	<b>1054</b>	1016	
TCS	69	23	110	37	228	16	45		91	122	233	<b>974</b>	940	
Infosys	82	23	56	20	83	22	52	6	50	151	133	<b>678</b>	651	
NTT/Intelligence	68	15	106	16	172	3	66	15	39	31	105	<b>636</b>	587	
Cognizant	63	25	60	7	84	7	31	4	126	32	110	<b>549</b>	536	
Atos	34	8	55	14	96	2	14		42	9	74	<b>348</b>	331	
Deloitte	9	52	24	6	26	15	29	18	18	61	53	<b>311</b>	289	
Wipro	12	32	36	13	45	1	17	6	16	24	52	<b>254</b>	247	
HCL	18	6	24	2	52	4	39	9	17	28	33	<b>232</b>	218	
TechMahindra	37	4	41	8	79	5	10		7	2	34	<b>227</b>	221	
DXC	14	8	33	6	27	2	23	3	18	7	73	<b>214</b>	197	
KPMG		5	14	2	4	3	22	1	1	2	4	<b>58</b>	58	

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

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# Global Partners: LATAM based consultants

## Total certified consultants by solution area

Row Labels	HCM										Grand Total
	Analytics	C/4HANA	ERP (on-prem)	Industries	Procurement	S/4HANA	SAP HANA	SuccessFactors	Technology		
Accenture	70	1	16	9	28		2		15	13	<b>154</b>
IBM	12	3	9	3	29	2	18	2	6	49	<b>133</b>
Deloitte	15	5	11		19	1	12		15	45	<b>123</b>
Capgemini			5	7	12		14	1	2	9	<b>50</b>
NTT/Intelligence	4		2	3	1		8	2	2	5	<b>27</b>
KPMG			1							7	<b>8</b>
DXC			2		1			1	1	2	<b>7</b>
TCS			1		4					1	<b>6</b>
Wipro	2				1			1		1	<b>5</b>
Infosys			3	1							<b>4</b>

Unique Individuals
152
125
118
49
25
8
7
6
5
4

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

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# Valid certifications list

Category	Solutions included
Analytics	BusinessObjects, Business Intelligence, Business Warehouse
C/4HANA	Hybris, Cloud for Customer, SAP CRM, C/4HANA
ERP	SAP ERP, Financials, Business One
HCM	SAP HCM
SuccessFactors	SuccessFactors
Industries	SCM, EWM, PLM, SAP for Retail, EAM, Planning, Procurement, Sales, Service, Logistics
Procurement	SAP Ariba, SAP SRM
SAP HANA	SAP HANA
S/4HANA	SAP S/4HANA, SAP User Experience, Fiori
S/4HANA Cloud	S/4HANA Cloud onboarding & S/4HANA Cloud LOB solutions
Technology	Netweaver, Mobility, Data Services, EPM, GRC, SolMan, Database & Technology, ABAP, System Admin

**Disclaimer:** The certification data in these reports only reflects certifications which SAP view as ‘currently valid’ ~ typically the latest version of a certification and the latest version -1 (e.g. if version 10 is the latest version, then versions 9 and 10 would be considered valid). Whilst a consultant can still legitimately hold an older certification, it is not considered current by SAP and will not show in these reports.

For a full list of current SAP Certifications visit: <https://training.sap.com/certification/validity>

The data provided in these reports is accurate according to the SAP systems at the time a certification was completed. If a consultant has since changed employer this may not be reflected in our systems. The regions are based on where each consultant purchased their certification. If they are operating in a different region then this will not necessarily be reflected in the reporting data. Consultants are responsible for maintaining their own data and can do this using *SAP Credential Manager* ([www.sapcredentialmanager.com](http://www.sapcredentialmanager.com)). Changes will only be reflected in these reports once a consultant has updated their details accordingly.

# Regions

Region	Countries
EMEA	Algeria, Angola, Bahrain, Belgium, Botswana, Bri. Virgin Is, Burkina Faso, Cameroon, Canary Islands, Côte d'Ivoire, Cyprus, Denmark, Egypt, Estonia, Ethiopia, Finland, France, Gabon, Ghana, Greece, Guinea, Iberia, Iceland, Iran, Ireland, Israel, Italy, Ivory Coast, Jordan, Kenya, Kuwait, Latvia, Lebanon, Libya, Liechtenstein, Lithuania, Luxembourg, Malawi, Malta, Martinique, Mauretania, Mauritania, Mauritius, Monaco, Morocco, Mozambique, Namibia, Netherlands, New Caledonia, Nigeria, Norway, Oman, Pakistan, Portugal, Qatar, Rep.of Congo, Reunion, Rwanda, Saudi Arabia, Senegal, Sierra Leone, South Africa, Spain, Swaziland, Sweden, Tanzania, Tunisia, Turkey, UK & Ireland, United Arab Em., United Kingdom, Utd.Arab Emir., Yemen, Zambia, Zimbabwe
MEE	Albania, Armenia, Austria, Azerbaijan, Belarus, Bosnia/Herzeg., Bosnia-Herz., Bulgaria, Croatia, Czech Republic, Georgia, Germany, Hungary, Kazakhstan, Macedonia, Moldova, Poland, Romania, Russia, Russian Fed., Serbia, Slovakia, Slovenia, Switzerland, Turkmenistan, Ukraine, Uzbekistan
North America	Bermuda, Canada, USA
APJ	Australia, Bangladesh, Brunei Dar-es-S, Cambodia, China, Fiji, Hong Kong, India, Indonesia, Japan, Macau, Malaysia, Maldives, Nepal, New Zealand, Philippines, Seychelles, Singapore, South Korea, Sri Lanka, St. Helena, Taiwan, Thailand, Vietnam
LATAM	Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Rep., Dutch Antilles, Ecuador, El Salvador, Guatemala, Honduras, Jamaica, Mexico, Neth. Antilles, Nicaragua, Panama, Paraguay, Peru, Puerto Rico, Trinidad, Tobago, Trinidad/Tobago, Uruguay, Venezuela

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