

SAP Global SI Certifications May 2019

PUBLIC



Global Partners

Total certified consultants & certifications

Partner	Total Certified Individuals	Total Certifications Held
Accenture	3437	
Capgemini	2883	3596
IBM	2803	3745
Deloitte	2181	3035
NTT/Itelligence	1672	2169
Abeam	1516	2680
Atos	888	1121
Infosys	735	1269
TCS	631	938
Cognizant	463	615
Deutsche Telekom	457	602
KPMG	416	493
DXC	371	467
Indra	302	454
Wipro	286	374
HCL	214	345
TechMahindra	161	178

This table shows the total number of unique certified consultants per Global Partner and the number of certificates held by these individuals. If a consultant holds more than 1 certification, they will only be counted once in the 'Certified Individuals' columns.

Global Partners: Total certified consultants by solution area

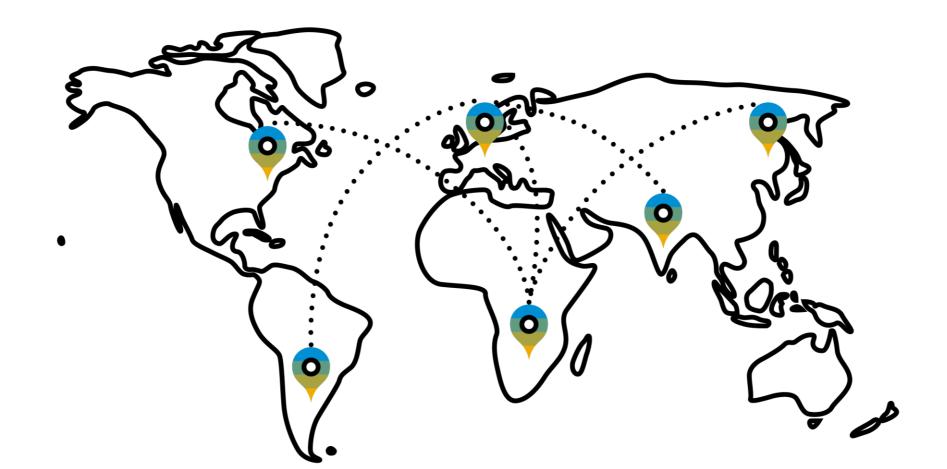
				Human				S/4HANA	SAP			Grand
Partner	Analytics	C/4HANA	ERP	Resources	Industries	Procurement	S/4HANA	Cloud	HANA	SuccessFactors	Technology	Total
Accenture	99	231	575	60	406	99	968	26	119	761	435	3779
IBM	60	124	273	51	437	120	1300	64	62	306	252	3049
Capgemini	111	126	288	69	502	49	1206	65	65	225	341	3047
Deloitte	55	173	230	26	354	70	439	130	60	496	268	2301
Abeam	27	2	586	41	544	39	648	5	14	. 82	48	2036
NTT/Itelligence	109	47	212	62	347	30	381	67	60	140	369	1824
Atos	63	31	296	28	214	12	85	4	63	26	193	1015
Infosys	25	32	41	11	77	40	181	18	55	200	122	802
TCS	8	12	77	31	180	25	64	3	22	147	92	661
Deutsche												
Telekom	18	9	49			6	66			29	222	496
Cognizant	10	32	44	5	54	18	96	3	47	72	101	482
KPMG	17	2	119	12	20	11	200	2	13	10	32	438
DXC	18	13	37	9	49	4	113	4	30	25	86	388
Indra	15	10	64	13	49	12	80	24	29	14	55	365
Wipro	3	64	25	9	41	1	30	3	11	63	45	295
HCL	3	9	24	4	39	8	61	13	8	41	28	238
TechMahindra	1	1	25	6	57	7	29	4	2	2	31	165

	que
Indiv	iduals
	3437
	2803
	2883
	2181
	1516
	1672
	888
	735
	631
	457
	463
	416
	371
	302
	286
	214
	161

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category see the last slide.

Regional certified consultants



Global Partners: <u>EMEA</u> based consultants Total certified consultants by solution area

				HCM				S/4HANA				Grand
Partner	Analytics	C/4HANA	ERP	(on-prem)	Industries	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total
Accenture	60	51	158	10	209	46	382	5	51	214	239	1425
NTT/Itelligence	65	24	95	37	158	17	143	31	22	69	195	856
Capgemini	51	28	140	15	170	23	191	39	7	57	111	832
Deloitte	31	26	49	12	101	11	94	37	18	64	99	542
IBM	23	6	33	11	77	34	163	9	5	41	20	422
Indra	15	10	49	13	33	12	76	24	29	10	53	324
Atos	13		82	2	16	4	9	2	4	12	45	189
Deutsche												
Telekom	5	2	16	13	18	4	10	1	1	5	49	124
DXC			6	1	6		30		7	6	5	61
KPMG			15	1	7		4		1	1	6	35
Cognizant	1	2	1		2	1	11		2	2	2	24
HCL			1	2	1	3	5	1		7		20
Wipro	1	2			3		1			3	4	14
Infosys		1	3		3		4	1				12
TCS		1	2		3	1	1			1	3	12
TechMahindra							3					3

	Unique
lı	ndividuals
	1287
	784
	780
	510
	372
	261
	158
	110
	58
	35
	21
	17
	13
	11
	12
	3

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Global Partners: <u>MEE</u> based consultants Total certified consultants by solution area

				HCM				S/4HANA				Grand
Partner	Analytics	C/4HANA	ERP	(on-prem)	Industries	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total
KPMG	16	2	89	9	8	5	168	2	12	2	15	328
IBM	11	67	14	1	25	3	47	1	15	24	86	294
Deutsche												
Telekom	12	7	26	2	16	2	22	14	24	20	146	291
Atos	17	4	. 44	10	60	5	43		21	6	61	271
Capgemini	28	1	24	4	59	2	52	4	4	19	12	209
NTT/Itelligence	18	3	14	6	34		19	1	12	17	45	169
Accenture	5	11	24	6	18	7	37		1	29	12	150
Deloitte	6	2	24	3	14	10	11	3	1	31	21	126
Infosys		1	1	1	9		42	2	3	3	14	76
DXC	1		2	2	9		3		1		7	25
Cognizant	1		1		4		1			1	1	9
Indra			1		1							2

Uniq	
Individ	uals
	310
	280
	269
	251
	196
	160
	139
	118
	66
	25
	9
	2

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Global Partners: North America based consultants Total certified consultants by solution area

				НСМ				S/4HANA				Grand
Partner	Analytics	C/4HANA	ERP	(on-prem)	Industries	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total
Deloitte	8	55	125	7	200	23	225	34	28	298	43	1046
IBM	12	20	31	9	50	27	433	15	17	70	41	725
Accenture	4	21	80	11	80	32	119	4	28	154	54	587
Capgemini	5	13	38	19	54	2	155	5	18	16	9	334
DXC	9	3	1	1	6	2	55	3	12	9	6	107
NTT/Itelligence	1	6	4		4	4	23	12	1	8	16	79
Cognizant		1		1	1	2	13	1	3	24	3	49
Atos	2		18		2	1	9		2	1	2	37
HCL		4	2	1		1	14	3		6	2	33
TCS		2	2		3	2	7		4	9	2	31
Infosys	1		1		2	3	10	3	3	4	3	30
TechMahindra					1	2	5	3	1		3	15
Abeam					7		6				1	14
Wipro				1	1		5		1	3	2	13
KPMG					1	1	1			1		4

	Unique
l	Individuals
	1014
	687
	532
	310
	102
	71
	44
	31
i	28
ı	28
	24
	13
	13
	13
	3
	3

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Global Partners: <u>APJ</u> based consultants Total certified consultants by solution area

				HCM				S/4HANA				Grand
Partner	Analytics	C/4HANA	ERP	(on-prem)	<u>Industries F</u>	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total
Abeam	27	2	586	41	534	39	640	5	14	82	47	2017
Capgemini	27	83	83	24	208	22	787	17	36	130	206	1623
Accenture	29	140	301	24	76	12	418	16	39	348	119	1522
IBM	13	31	189	26	269	53	604	36	25	164	87	1497
NTT/Itelligence	23	14	96	17	150	9	190	23	24	44	109	699
Infosys	24	30	34	10	63	37	125	12	49	193	105	682
TCS	8	9	73	30	169	22	55	3	18	137	85	609
Atos	31	27	152	16	135	2	16	1	36	7	85	508
Deloitte	7	86	26	3	22	24	91	55	13	86	67	480
Cognizant	8	29	42	4	47	15	71	2	42	45	95	400
Wipro	1	62	25	8	36	1	24	3	9	57	38	264
DXC	8	10	27	5	27	2	24	1	10	9	66	189
HCL	3	5	21	1	38	4	42	9	8	28	26	185
TechMahindra	1	1	25	6	55	5	21	1	1	2	28	146
KPMG	1		15	2	4	5	27			6	4	64
Deutsche												
Telekom			5						2	2	19	28
Indra			12		4							16

Unique	
Individuals	
1498	8
1549	ç
1392	2
1362	2
63 ⁻	/
632	2
583	3
439	ç
430	6
389	ç
250	6
180	
169	ç
144	ī
6	1
28	8
10	6

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Global Partners: <u>LATAM</u> based consultants Total certified consultants by solution area

		HCM								S/4HANA SAP					
Partner	Analytics	C/4HANA	ERP	(on-prem)	Industries	Procurement	S/4HANA	Cloud	HANA	SuccessFactors	Technology	Grand Total			
IBM	1		6	4	16	3	53	3		7	18	111			
Deloitte	3	4	6	1	17	2	18	1		17	38	107			
Accenture	1	8	12	9	23	2	12	1		16	11	95			
Deutsche															
Telekom	1		2		3		34	1	1	2	8	52			
Capgemini		1	3	7	11		21			3	3	49			
Indra			2		11		4			4	2	23			
NTT/Itelligence	2		3	2	1		6		1	2	4	21			
Atos					1		8	1				10			
TCS				1	5						2	8			
KPMG											7	7			
DXC			1		1		1			1	2	6			
Wipro	1				1				1		1	4			
Infosys			2									2			

Unique
Individuals
102
103
87
49
48
23
20
9
7
7
6
4
2

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Valid certifications list

Category	Solutions included
Analytics	BusinessObjects, Business Intelligence, Business Warehouse
C/4HANA	Hybris, Cloud for Customer, SAP CRM, C/4HANA
ERP	SAP ERP, Financials, Business One
HCM	SAP HCM
SuccessFactors	SuccessFactors
Industries	SCM, EWM, PLM, SAP for Retail, EAM, Planning, Procurement, Sales, Service, Logistics
Procurement	SAP Ariba, SAP SRM
SAP HANA	SAP HANA
S/4HANA	SAP S/4HANA, SAP User Experience, Fiori
S/4HANA Cloud	S/4HANA Cloud onboarding & S/4HANA Cloud LOB solutions
Technology	Netweaver, Mobility, Data Services, EPM, GRC, SolMan, Database & Technology, ABAP, System Admin

Disclaimer: The certification data in these reports only reflects certifications which SAP view as 'currently valid' ~ typically the latest version of a certification and the latest version -1 (e.g. if version 10 is the latest version, then versions 9 and 10 would be considered valid). Whilst a consultant can still legitimately hold an older certification, it is not considered current by SAP and will not show in these reports.

For a full list of current SAP Certifications visit: https://training.sap.com/certification/validity

The data provided in these reports is accurate according to the SAP systems at the time a certification was completed. If a consultant has since changed employer this may not be reflected in our systems. The regions are based on where each consultant purchased their certification. If they are operating in a different region then this will not necessarily be reflected in the reporting data. Consultants are responsible for maintaining their own data and can do this using SAP Credential Manager (www.sapcredentialmanager.com). Changes will only be reflected in these reports once a consultant has updated their details accordingly.

Regions

Region	Countries
EMEA	Algeria, Angola, Bahrain, Belgium, Botswana, Bri. Virgin Is, Burkina Faso, Cameroon, Canary Islands, Côte d'Ivoire, Cyprus, Denmark, Egypt, Estonia, Ethiopia, Finland, France, Gabon, Ghana, Greece, Guinea, Iberia, Iceland, Iran, Ireland, Israel, Italy, Ivory Coast, Jordan, Kenya, Kuwait, Latvia, Lebanon, Libya, Liechtenstein, Lithuania, Luxembourg, Malawi, Malta, Martinique, Mauretania, Mauritania, Mauritius, Monaco, Morocco, Mozambique, Namibia, Netherlands, New Caledonia, Nigeria, Norway, Oman, Pakistan, Portugal, Qatar, Rep.of Congo, Reunion, Rwanda, Saudi Arabia, Senegal, Sierra Leone, South Africa, Spain, Swaziland, Sweden, Tanzania, Tunisia, Turkey, UK & Ireland, United Arab Em., United Kingdom, Utd.Arab Emir., Yemen, Zambia, Zimbabwe
MEE	Albania, Armenia, Austria, Azerbaijan, Belarus, Bosnia/Herzeg., Bosnia-Herz., Bulgaria, Croatia, Czech Republic, Georgia, Germany, Hungary, Kazakhstan, Macedonia, Moldova, Poland, Romania, Russia, Russian Fed., Serbia, Slovakia, Slovenia, Switzerland, Turkmenistan, Ukraine, Uzbekistan
North America	Bermuda, Canada, USA
APJ	Australia, Bangladesh, Brunei Dar-es-S, Cambodia, China, Fiji, Hong Kong, India, Indonesia, Japan, Macau, Malaysia, Maldives, Nepal, New Zealand, Philippines, Seychelles, Singapore, South Korea, Sri Lanka, St. Helena, Taiwan, Thailand, Vietnam
LATAM	Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Rep., Dutch Antilles, Ecuador, El Salvador, Guatemala, Honduras, Jamaica, Mexico, Neth. Antilles, Nicaragua, Panama, Paraguay, Peru, Puerto Rico, Trinidad, Tobago, Trinidad/Tobago, Uruguay, Venezuela

Appendix 1 – additional national views

Global Partners: <u>China</u> based consultants Total certified consultants by solution area

				HCM				S/4HANA				Grand
Partner	Analytics	C/4HANA	ERP	(on-prem)	Industries	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total
Accenture	3	1	3		1	3	251	13	23	21	10	329
IBM		4	15	12	30	13	39	16	1	14	6	150
Deloitte	3		10	1	7	7	5	34		12	1	80
Abeam	1		4	2	9	1	10		3	4	2	36
Capgemini	2		3	1	9	1	1	2		13	3	35
Atos			11		8						4	23
NTT/Itelligence			2								2	4
DXC					2						1	3
Infosys		1								1		2
TechMahindra							2					2
TCS					1							1

١	Unique
l	Individuals
	316
	142
	69
	35
	35
	23
	3
	3
	2
	2
	1

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Global Partners: <u>India</u> based consultants Total certified consultants by solution area

HCM								Grand				
Partner	Analytics	C/4HANA	ERP	(on-prem)	<u>Industries</u>	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total
Capgemini	24	75	88	24	194	17	313	9	21	97	183	1045
IBM	5	24	43	3	61	23	397	10	6	78	48	698
Infosys	22	26	33	9	62	33	107	12	48	185	98	635
TCS	7	9	62	22	156	22	43	2	17	129	82	551
Accenture	1	84	32	13	40	5	19	1	5	200	48	448
Cognizant	8	28	42	4	47	14	63	2	42	2 38	94	382
Wipro	1	52	24	8	35	1	20	3	5	52	37	238
Deloitte		66	13	2	8		23		3	17	42	174
Atos	9	2	26	8	49	2	6		5	5 4	35	146
TechMahindra	1	1	25	6	55	4	21		1	2	28	144
HCL	2	3	18	1	20	4	35	6	6	20	13	128
NTT/Itelligence	1	4	13	3	33	4	14	7	2	9	15	105
DXC		1	15	5	12		10		2	2 8	20	73
KPMG			4	1	4	3	2			2	3	19
Indra			5		2							7
Abeam			1									1

	Unique
	Individuals
L	1000
	674
	590
	532
	430
	372
	234
	165
	140
	142
	118
Γ	98
Г	68
	19
	7
ľ	1
-	

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Global Partners: <u>Australia</u> based consultants Total certified consultants by solution area

				НСМ				S/4HANA				Grand
Partner	Analytics	C/4HANA	ERP	(on-prem)	Industries	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total
Deloitte	2	4	ļ			11	18	17	3	17	9	81
DXC	5	7	1		6		5	1	4	. 1	43	73
Accenture		1	2		2		3		1	15	3	27
Capgemini	1				3		8			5	3	20
Infosys			1	1	1	1	6		1	3	5	19
NTT/Itelligence			2		2		1	2	1	1	4	13
HCL	1				1		2		1	2	3	10
IBM	1		1		1	1	4			1		9
KPMG							4				1	5
Wipro		1	1		1						1	4
TCS	1						1		1			3
TechMahindra						1		1				2
Cognizant							1					1

Uniqu	
Individ	uals
	68
	72
	25
	19
	17
	11
	7
	9
	5
	4
	3
	2
	1

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Global Partners: <u>France</u> based consultants Total certified consultants by solution area

				HCM				S/4HANA				Grand
Partner	Analytics	C/4HANA	ERP	(on-prem)	Industries	Procurement	S/4HANA	Cloud	SAP HANA	SuccessFactors	Technology	Total
Capgemini	3	21	12	1	18	6	194	32	6	3	5	321
Accenture		3			1	18	223			7	1	253
DXC					1		27		3	5	1	37
IBM					1	3	13			1		18
Deloitte		1			2	3	4		6	5 1		17
Atos	6		3		2		1				4	16
NTT/Itelligence	1		2		3			2			1	9
TCS							1				3	4
KPMG											2	2
Abeam					1							1
Infosys					1							1

Unique Individuals
306
240
35
18
17
16
S
4
2
1
1

The total number of unique certified consultants per SAP Solution area. If a consultant holds more than 1 certification in a solution area, they will only be counted once in that column. If they hold certifications in more than 1 solution area (e.g. C/4HANA and ERP) then they will be counted once in each appropriate column. The number of 'Unique Individuals' holding these certifications is given in the final column for reference.

For a list of which certifications fall into which category and breakdown of countries per region, see the last slides.

Follow us









www.sap.com/contactsap

© 2018 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See www.sap.com/copyright for additional trademark information and notices.

