AC233

SAP Hybris Billing: Sales & Order Management in SAP CRM

COURSE OUTLINE

Course Version: 15
Course Duration: 4 Day(s)

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Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	
Demonstration	
Procedure	
Warning or Caution	
Hint	
Related or Additional Information	
Facilitated Discussion	
User interface control	*Example text*
Window title	*Example text*

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Contents

vii	Course Overview	
1	**Unit 1:**	**Subscription Order Management Within SAP Hybris Billing**
1		Lesson: Understanding SAP Hybris Billing, Subscription Order Management within SAP Hybris Billing
3	**Unit 2:**	**Master Data: Business Partner & Business Agreement**
3		Lesson: Master Data: Business Partner & Business Agreement
5	**Unit 3:**	**Provider Order, Provider Contracts & Order Distribution**
5		Lesson: Understanding the provider order concept
5		Lesson: Understanding the Provider Contract Concept
5		Lesson: Understanding Order Distribution
7	**Unit 4:**	**Product Setup & Configuration and Pricing for Provider Items**
7		Lesson: Understanding Products and Product Bundles
7		Lesson: Understanding Pricing for Provider Items
7		Lesson: Introducing Product Configuration
9	**Unit 5:**	**Provider Contract Changes and Mass Runs**
9		Lesson: Describing Provider Contract Changes
9		Lesson: Understanding Mass Runs
11	**Unit 6:**	**Master Agreement**
11		Lesson: Understanding Master Agreements
13	**Unit 7:**	**Integration into SAP Hybris Billing Charging**
13		Lesson: Integration into SAP Hybris Billing Charging
13		Lesson: Understanding the Redefinition of SAP Convergent Charging Tables
15	**Unit 8:**	**Integration into Convergent Invoicing**
15		Lesson: Understanding Integration into Convergent Invoicing: The Partner Agreement
17	**Unit 9:**	**(Optional) Front-End Office Role**
17		Lesson: (Optional) Understanding the Front-End Office Role

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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Application Consultant
- Business Analyst
- Business Process Architect
- Business Process Owner/Team Lead/Power User
- Change Manager
- Development Consultant
- Enterprise Architect
- Industry Specialist
- Program/Project Manager
- System Architect

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UNIT 1

Subscription Order Management Within SAP Hybris Billing

Lesson 1: Understanding SAP Hybris Billing, Subscription Order Management within SAP Hybris Billing

Lesson Objectives

After completing this lesson, you will be able to:

- Get an overview of SAP Hybris Billing Subscription.
- Understand the difference between the front office role and the back office role.

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UNIT 2

Master Data: Business Partner & Business Agreement

Lesson 1: Master Data: Business Partner & Business Agreement

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the business partner, business partner role and business agreement concept and understand the relationship between the business agreement (CRM), contract account (CI) and external account (CC)

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UNIT 3

Provider Order, Provider Contracts & Order Distribution

Lesson 1: Understanding the provider order concept

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the provider order, provider contract and order distribution concept

Lesson 2: Understanding the Provider Contract Concept

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the provider contract concept

Lesson 3: Understanding Order Distribution

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the Order Distribution Infrastructure (ODI) framework and concept

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UNIT 4

Product Setup & Configuration and Pricing for Provider Items

Lesson 1: Understanding Products and Product Bundles

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the basic terms in the area of products and product bundles
- Understand various product types and their properties
- Create products and bundles

Lesson 2: Understanding Pricing for Provider Items

Lesson Objectives

After completing this lesson, you will be able to:

- understand the specific pricing functionalities delivered with SAP Hybris Billing Sales and Order Management

Lesson 3: Introducing Product Configuration

Lesson Objectives

After completing this lesson, you will be able to:

- Understand basic concepts of product configuration

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UNIT 5

Provider Contract Changes and Mass Runs

Lesson 1: Describing Provider Contract Changes

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the provider contract change processes concept and get an overview of a few different change processes

Lesson 2: Understanding Mass Runs

Lesson Objectives

After completing this lesson, you will be able to:

- Get an overview of mass runs

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UNIT 6 Master Agreement

Lesson 1: Understanding Master Agreements

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the master agreement concept and how provider orders are created from the master agreement

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UNIT 7 Integration into SAP Hybris Billing Charging

Lesson 1: Integration into SAP Hybris Billing Charging

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the integration into SAP Hybris Billing Charging and the intended use of the Cross Catalog Mapping

Lesson 2: Understanding the Redefinition of SAP Convergent Charging Tables

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the redefinition of SAP Convergent Charging tables.

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UNIT 8

Integration into Convergent Invoicing

Lesson 1: Understanding Integration into Convergent Invoicing: The Partner Agreement

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the partner settlement concept

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UNIT 9

(Optional) Front-End Office Role

Lesson 1: (Optional) Understanding the Front-End Office Role

Lesson Objectives

After completing this lesson, you will be able to:

- Get an overview of the front-end office role

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