

AC230

Billing and Revenue Innovation Management Overview

COURSE OUTLINE

Course Version: 16

Course Duration:

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Typographic Conventions

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	
Demonstration	
Procedure	
Warning or Caution	
Hint	
Related or Additional Information	
Facilitated Discussion	
User interface control	<i>Example text</i>
Window title	<i>Example text</i>

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Course Overview

TARGET AUDIENCE

This course is intended for the following audiences:

- Executive
- Project Manager
- Project Stakeholder
- Application Consultant
- End User
- Business Process Architect
- Business Process Owner/Team Lead/Power User
- Enterprise Architect
- Solution Architect

Lesson 1: BRIM Solution Overview

Lesson Objectives

After completing this lesson, you will be able to:

- Understand SAP Billing and Revenue Innovation Management Overview
- Explain SAP Billing and Revenue Innovation Management Solution Landscape
- Describe SAP Billing and Revenue Innovation Management Business Model Design
- Examine SAP Billing and Revenue Innovation Management Business Use Cases

Lesson 1: Overview of Subscription Order Management

Lesson Objectives

After completing this lesson, you will be able to:

- Understand SAP Billing and Revenue Innovation Management Solution Landscape
- List the key capabilities of SOM
- Illustrate SAP Billing and Revenue Innovation Management Data Model

Lesson 2: Product Catalog Management

Lesson Objectives

After completing this lesson, you will be able to:

- Show a SAP Billing and Revenue Innovation Management business example
- Define Commercial Product
- Describe the cross catalog mapping concept in SAP BRIM and how SAP SOM combines the commercial view of a product with the rating view of the Convergent Charging

Lesson 3: Provider Order and Provider Contract

Lesson Objectives

After completing this lesson, you will be able to:

- Describe the Sales Process
- Explain the provider order creation process
- Summarize the Order Distribution Infrastructure (ODI) framework and concept
- Understand the replication of master data to S/4 HANA and SAP Convergent Charging

Lesson 4: Contract Change Processes

Lesson Objectives

After completing this lesson, you will be able to:

- Detail the Contract change process available for provider contracts.

- Describe the Order and Contract lifecycle

Lesson 5: Master Agreements and Partner Agreements

Lesson Objectives

After completing this lesson, you will be able to:

- Explain the creation of master agreements and the distribution in the BRIM landscape
- Understand the concept of shared revenue and partner agreements

Lesson 1: Overview Convergent Mediation

Lesson Objectives

After completing this lesson, you will be able to:

- Outline the SAP Billing and Revenue Innovation Management Solution Landscape
- Define Process Overview Convergent Mediation
- Identify the key capabilities of CM
- Describe SAP Billing and Revenue Innovation Management Data Model

Lesson 2: Convergent Mediation Processes

Lesson Objectives

After completing this lesson, you will be able to:

- Identify the terms used in the Convergent Mediation
- Detail the creation of workflows and configurations
- Describe Charge UDR

Lesson 1: Overview Convergent Charging

Lesson Objectives

After completing this lesson, you will be able to:

- Explain SAP Billing and Revenue Innovation Management Solution Landscape
- Describe the SAP Billing and Revenue Innovation Management Flexible Business Model
- Detail how Convergent Charging is integrated in system landscape of BRIM

Lesson 2: Service Provider Master Data: Subscriber Account, External Account, Provider Contract

Lesson Objectives

After completing this lesson, you will be able to:

- Explain Convergent Charging Master Data Subscriber Account and External Account
- Overview of Master Data
- Understand Access in Convergent Charging

Lesson 3: Price Design

Lesson Objectives

After completing this lesson, you will be able to:

- Define Pricing, Rating and Charging
- Identify the use of Charge Plans and Usage Charge
- Describe Recurring Rates

Lesson 4: Process Steps Acquisition, Rating & Charging

Lesson Objectives

After completing this lesson, you will be able to:

- Understand process flow of usage acquisition, rating and charging
- Define pricing example for CPU Usage calculation

Lesson 1: Overview Convergent Invoicing

Lesson Objectives

After completing this lesson, you will be able to:

- Understand SAP Billing and Revenue Innovation Management Solution Landscape
- Explain the key capabilities of Convergent Invoicing
- Describe how Convergent Invoicing is integrated in system landscape of BRIM

Lesson 2: Consumption Item Storage, Billable Item Storage and Convergent Invoicing triggered Rating

Lesson Objectives

After completing this lesson, you will be able to:

- Define Item Storage in Convergent Invoicing
- Describe Aggregation Options for High Volume
- Describe the Process Steps in Rerating

Lesson 3: Billing, Invoicing & Contract Account Integration

Lesson Objectives

After completing this lesson, you will be able to:

- List the Billing and Invoicing Process Steps
- Describe Benchmark Measurements Billing Process
- List the Invoicing Functions

Lesson 4: Partner Settlement and Revenue Sharing

Lesson Objectives

After completing this lesson, you will be able to:

- Explain Convergent Invoicing functionality for Revenue Sharing & Partner Settlement
- Using Partner Agreement with Partner Settlement Rule

- List the Process steps in Revenue Sharing & Partner Settlement

Lesson 5: Master Agreement and Complex Discounting

Lesson Objectives

After completing this lesson, you will be able to:

- Summarize Convergent Invoicing functionality Master Agreement
- Describe Convergent Invoicing functionality for Complex Discounting
- Provide a Discount Process overview

Lesson 1: Customer Financial Management Process Overview

Lesson Objectives

After completing this lesson, you will be able to:

- Understand SAP Billing and Revenue Innovation Management Solution Landscape
- Describe the key capabilities of Customer Financial Management
- Explain how Customer Financial Management is integrated in system landscape of BRIM

Lesson 2: Lifecycle of documents/ Document Structures/ Posting documents/Account Balance Display

Lesson Objectives

After completing this lesson, you will be able to:

- Provide a FI-CA Process Overview
- How to post, change and display documents
- Navigate in the account balance display

Lesson 3: Dunning with Collections Management

Lesson Objectives

After completing this lesson, you will be able to:

- Execute Dunning (Dunning Proposal and Dunning Activity Run)

Lesson 4: Summarization of Postings from FI-CA to General LEgger

Lesson Objectives

After completing this lesson, you will be able to:

- Detail Postings of Invoices to General ledger
- Display the Dunning History

Lesson 5: Customer Financial Management Overview

Lesson Objectives

After completing this lesson, you will be able to:

- Understand the use of Financial Customer Care

Lesson 6: SAP Hybris Digital Document by Open Text

Lesson Objectives

After completing this lesson, you will be able to:

- Explain SAP Hybris Digital Documents by Open Text