AC230
Billing and Revenue Innovation Management Overview

COURSE OUTLINE

Course Version: 16
Course Duration:
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Typographic Conventions

American English is the standard used in this handbook. The following typographic conventions are also used.

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Course Overview

TARGET AUDIENCE
This course is intended for the following audiences:

- Executive
- Project Manager
- Project Stakeholder
- Application Consultant
- End User
- Business Process Architect
- Business Process Owner/Team Lead/Power User
- Enterprise Architect
- Solution Architect
Lesson 1: BRIM Solution Overview

Lesson Objectives
After completing this lesson, you will be able to:

- Understand SAP Billing and Revenue Innovation Management Overview
- Explain SAP Billing and Revenue Innovation Management Solution Landscape
- Describe SAP Billing and Revenue Innovation Management Business Model Design
- Examine SAP Billing and Revenue Innovation Management Business Use Cases
Lesson 1: Overview of Subscription Order Management

Lesson Objectives
After completing this lesson, you will be able to:

- Understand SAP Billing and Revenue Innovation Management Solution Landscape
- List the key capabilities of SOM
- Illustrate SAP Billing and Revenue Innovation Management Data Model

Lesson 2: Product Catalog Management

Lesson Objectives
After completing this lesson, you will be able to:

- Show a SAP Billing and Revenue Innovation Management business example
- Define Commercial Product
- Describe the cross catalog mapping concept in SAP BRIM and how SAP SOM combines the commercial view of a product with the ratingview of the Convergent Charging

Lesson 3: Provider Order and Provider Contract

Lesson Objectives
After completing this lesson, you will be able to:

- Describe the Sales Process
- Explain the provider order creation process
- Summarize the Order Distribution Infrastructure (ODI) framework and concept
- Understand the replication of master data to S/4 HANA and SAP Convergent Charging

Lesson 4: Contract Change Processes

Lesson Objectives
After completing this lesson, you will be able to:

- Detail the Contract change process available for provider contracts.
Lesson 5: Master Agreements and Partner Agreements

Lesson Objectives
After completing this lesson, you will be able to:

- Explain the creation of master agreements and the distribution in the BRIM landscape
- Understand the concept of shared revenue and partner agreements
Lesson 1: Overview Convergent Mediation

Lesson Objectives
After completing this lesson, you will be able to:

- Outline the SAP Billing and Revenue Innovation Management Solution Landscape
- Define Process Overview Convergent Mediation
- Identify the key capabilities of CM
- Describe SAP Billing and Revenue Innovation Management Data Model

Lesson 2: Convergent Mediation Processes

Lesson Objectives
After completing this lesson, you will be able to:

- Identify the terms used in the Convergent Mediation
- Detail the creation of workflows and configurations
- Describe Charge UDR
Lesson 1: Overview Convergent Charging

Lesson Objectives
After completing this lesson, you will be able to:

- Explain SAP Billing and Revenue Innovation Management Solution Landscape
- Describe the SAP Billing and Revenue Innovation Management Flexible Business Model
- Detail how Convergent Charging is integrated in system landscape of BRIM

Lesson 2: Service Provider Master Data: Subscriber Account, External Account, Provider Contract

Lesson Objectives
After completing this lesson, you will be able to:

- Explain Convergent Charging Master Data Subscriber Account and External Account
- Overview of Master Data
- Understand Access in Convergent Charging

Lesson 3: Price Design

Lesson Objectives
After completing this lesson, you will be able to:

- Define Pricing, Rating and Charging
- Identify the use of Charge Plans and Usage Charge
- Describe Recurring Rates

Lesson 4: Process Steps Acquisition, Rating & Charging

Lesson Objectives
After completing this lesson, you will be able to:

- Understand process flow of usage acquisition, rating and charging
- Define pricing example for CPU Usage calculation
UNIT 5

FI-CA Convergent Invoicing (CI)

Lesson 1: Overview Convergent Invoicing
Lesson Objectives
After completing this lesson, you will be able to:
- Understand SAP Billing and Revenue Innovation Management Solution Landscape
- Explain the key capabilities of Convergent Invoicing
- Describe how Convergent Invoicing is integrated in system landscape of BRIM

Lesson 2: Consumption Item Storage, Billable Item Storage and Convergent Invoicing triggered Rating
Lesson Objectives
After completing this lesson, you will be able to:
- Define Item Storage in Convergent Invoicing
- Describe Aggregation Options for High Volume
- Describe the Process Steps in Rerating

Lesson 3: Billing, Invoicing & Contract Account Integration
Lesson Objectives
After completing this lesson, you will be able to:
- List the Billing and Invoicing Process Steps
- Describe Benchmark Measurements Billing Process
- List the Invoicing Functions

Lesson 4: Partner Settlement and Revenue Sharing
Lesson Objectives
After completing this lesson, you will be able to:
- Explain Convergent Invoicing functionality for Revenue Sharing & Partner Settlement
- Using Partner Agreement with Partner Settlement Rule
Lesson 5: Master Agreement and Complex Discounting

Lesson Objectives
After completing this lesson, you will be able to:

- Summarize Convergent Invoicing functionality Master Agreement
- Describe Convergent Invoicing functionality for Complex Discounting
- Provide a Discount Process overview
Lesson 1: Customer Financial Management Process Overview

Lesson Objectives
After completing this lesson, you will be able to:

- Understand SAP Billing and Revenue Innovation Management Solution Landscape
- Describe the key capabilities of Customer Financial Management
- Explain how Customer Financial Management is integrated in system landscape of BRIM

Lesson 2: Lifecycle of documents/ Document Structures/ Posting documents/ Account Balance Display

Lesson Objectives
After completing this lesson, you will be able to:

- Provide a FI-CA Process Overview
- How to post, change and display documents
- Navigate in the account balance display

Lesson 3: Dunning with Collections Management

Lesson Objectives
After completing this lesson, you will be able to:

- Execute Dunning (Dunning Proposal and Dunning Activity Run)

Lesson 4: Summarization of Postings from FI-CA to General Ledger

Lesson Objectives
After completing this lesson, you will be able to:

- Detail Postings of Invoices to General ledger
- Display the Dunning History

Lesson 5: Customer Financial Management Overview
Lesson Objectives
After completing this lesson, you will be able to:

- Understand the use of Financial Customer Care

Lesson 6: SAP Hybris Digital Document by Open Text

Lesson Objectives
After completing this lesson, you will be able to:

- Explain SAP Hybris Digital Documents by Open Text